

2022 in Review

If our Year in Review stats are anything to go by, 2022 was the year the business travel industry got its mojo back. With all the key performance stats pointing in the right direction, the year-on-year growth for Flight Centre Travel Group's NZ corporate operation including Corporate Traveller, FCM and Stage and Screen, was impressive. Driven by the pent-up demand to reconnect and revitalise relationships, the Kiwi corporate sector couldn't wait to get back in the air for business with international bookings up a whopping 419% and trans-Tasman up 209% on 2021. The return to travel across the sector was as welcome as it was wonderful.

Buckle up because we know it's only going to get busier in 2023!

Our Customers



+ 57

New customers onboarded



+ 10%

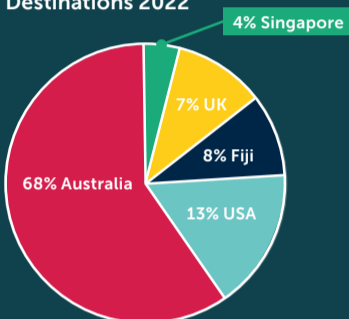
Increase in customers travelling



+ 12%

More travellers taking to the skies

Top 5 International Customer Destinations 2022



+ 33% Business Class Travellers



- 13% Economy Class Travellers

Our Business



+ 5%

Domestic bookings



+ 209%

Trans-Tasman bookings



+ 419%

International bookings



+ 13%

Total business travel bookings



+ 9%

Total online bookings



89%

of virtual airline credits utilised



Average international airfare **Pre-COVID 19**

\$1,560_{NZD}



Average international airfare **Post-COVID 19**

\$2,304_{NZD}

Our People

+ 27%

Growth in full time workforce



+ 10

New Leaders



+ 15

New Travel Managers



+ 6

New Support Members

Reference: FCTG Corporate Data Excellence Centre, 2022